

## overview

- MANAGEMENT OBJECTIVES 2009 AND 2010
- INDUSTRY NEWS
- EUROMOVERS IN CHINA
- EUROMOVERS IN GERMANY
- NETWORK EVOLUTION
- EUROMOVERS EVENTS 2010



## MANAGEMENT OBJECTIVES 2009 AND 2010



Contern/Luxembourg. During their annual seminar 2008 in Hamburg, the Board of Directors of EURO-MOVERS International developed their strategy for the next two years.

**Personal commitment** due to services of our „family owned“ member companies

**Provision of professionalism** due to local presence of our ISO certified members

**Own Relocation Department**

It is their aim to convince existing and potential clients to remain with EUROMOVERS International

and her members for the reliable performance of relocation and removal services. Besides providing professionalism and highest quality standards EUROMOVERS International distinguishes itself with its personal commitment, which is fostered by the family-structure of its member-led organization. The establishment of an independently operating relocation department will extend our value added services.

## INDUSTRY NEWS

### The Receivable Protection Program (RPP)...

... is a voluntary member-funded plan open to both current Active and Associate Members of the Association.

The RPP is intended to establish a process through which an HHGFAA member in good standing can recover unpaid funds/invoices stemming from commercial and military shipments, owed to them by another HHGFAA member. Initially, recovery of unpaid funds will be limited to those due from

HHGFAA member companies which have declared bankruptcy or have ceased to exist as a result of being financially insolvent or otherwise unable to continue operations. A company that ceases to exist as a result of a merger and/or acquisition by another entity is considered still liable for its debt and is not covered under the RPP.

The year one RPP participation fee for all current Active and Associate HHGFAA members is set at U.S.

\$250.00. This fee will increase over the three years following year one, reaching a final participation fee as outlined in Section I.B. (please refer to the HHGFAA website -<http://www.hhgfaa.org/rpp/RPPdoc.pdf>).



## INDUSTRY NEWS

World's largest association of the moving industry changes name



As of January 1st, 2009, Household Goods Forwarding Association of America (HHGFAA) the moving and forwarding industry's largest global trade association, formally changes its name to become the INTERNATIONAL AS-

SOCIATION OF MOVERS (IAM). Upon its initial activation EURO-MOVERS International is a proud member of the HHGFAA and will continue to be so of the IAM effective 2009.

## EUROMOVERS IN CHINA

Doda Beijing

Oscar Lau, General Manager of Doda-EUROMOVERS CHINA, continues with his high-profile overseas moves: he told us "we have renewed our 5 year (July, 2008 to June, 2113) contract with the American Embassy and one year (May, 2008 to April, 2009) contract with the Canadian Embassy in Beijing. Under the contract he is handling the domestic, imports & exports for the household goods & vehicles for the offices in Beijing.



## EUROMOVERS IN GERMANY

Nearer to home

Here is some typical teamwork between local members of EURO-MOVERS International, **Lauer** and **Zitzelsberger**, who carried out the relocation of the **Hotel.de** network offices in Nuremburg. This involved the relocation of **450 jobs with all files, furniture and office equipment**, which our members performed **without interrupt-**

**ing the work of the 24 hour Call-Centre** upon which Hotel.de's business is based!

What's more they installed all their computers and telephones. The move involved 8 removal trucks and 56 of their employees including the commercial team. This earned them a glowing reference from the Hotel.de group.



## EUROMOVERS IN GERMANY

### Silver Jubilee



On 20.06.2008 **Geuer International GmbH**, ordinary member of EUROMOVERS International, celebrated their silver jubilee on local television (WDR) under their new name inviting their regular customers on a tour of their premises in Senden-Boesensell near Muenster themed **“no future without roots”**.

As part of the festivities they showed their 180 guests the addition of their container warehouse

and extension of the office building, which means an increase in storage capacity from 2600 to 5000m<sup>3</sup> and the addition of a two-story office unit.

After a welcoming round by their directors there followed musical contributions by locally acclaimed combos and two panels for open discussion of the business which included guest-speakers Ernst Vorrath (Executive Director of the Federal Office for Commercial

Transport), Joachim Brendel (Executive Director for Trade and Transport, North Westphalia Chamber of Commerce and Industry), Dierk Hochgesang ( Executive Director of the Federal Association for Fur-



niture Transport and Logistics) and Klaus Schwager (Project Management and Sales, Geuer International), speaking on the theme “the future of logistics”.

Food and drinks were of course lavishly provided throughout and a big tombola with attractive prizes added to the fun. The proceeds of over 537.00 € were donated to St. Johannes Kindergarten in Senden-Boesensell.

## NETWORK EVOLUTION

### Australia

**Hellas Europe Australia** has its Head Office in Sydney including full Customs and Quarantine facilities – Extraordinary services distinguishes them to provide forwarding services Australia wide.

In 2008 Hellas Europe Australia celebrated their 25 years of business anniversary and the same year Hellas Europe Australia joined the EUROMOVERS Family.



Email:  
[larryp@hellaseurope.com.au](mailto:larryp@hellaseurope.com.au)

## NETWORK EVOLUTION

### Germany



**Lauer Gmbh EUROMOVERS** is one of the largest service providers of the German Euromovers national organisation and is a founder-member. It is an impressive company with modern facilities and equipment. Its head office is located in Nuremberg and operates three further branches in the country.

Email: [dw@umzugs-lauer.de](mailto:dw@umzugs-lauer.de)

### Greece



KAE International, Athens, Greece joined the EUROMOVERS Family October 1st, 2008. KAE provides area coverage and operates branches in Heraklion (Crete) and Thessaloniki. With regard to services, KAE International runs the extra mile thanks to her highly motivated and extremely qualified staff.

Email: [mkae@kaeintl movers.com](mailto:mkae@kaeintl movers.com)

### New Zealand



New Zealand Van Lines, with head office in Wellington, New Zealand, operates eleven branches and two sub-branches and provides full area coverage. New Zealand Van Lines is a recognized company and well known for their provision of best quality services possible and fair and pleasant customer service.

Email: [errol@nzvanlines.co.nz](mailto:errol@nzvanlines.co.nz)

## EUROMOVERS EVENTS 2009

### General Meeting and international conference



The EUROMOVERS annual events will be held during May 14th through 17th, 2009 in Brighton, United Kingdom. The General Meeting is scheduled for May 15th, and the international conference for May 16th, 2009. It is the EUROMOVERS intention for the international conference to bring

together guests, clients, friends, members and further network partners of the EUROMOVERS family for networking purposes which result in closer co-operation.

If you are interested in joining us please ask for information at [info@euromovers.com](mailto:info@euromovers.com).

EUROMOVERS International breaking news is issued by the body shown below which is also responsible for content:

### **EUROMOVERS International EEIG**

13, Rue Edmond Reuter

L-5326 Contern, Luxembourg

Email: [info@euromovers.com](mailto:info@euromovers.com)

Internet: [www.euromovers.com](http://www.euromovers.com)



*The EUROMOVERS News is issued periodically. Editions will be emailed via PDF or HTML.*

*Be continuously informed and subscribe for free via Email at [info@euromovers.com](mailto:info@euromovers.com)*